

## Message Text

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ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 PA-02 PRS-01 USIA-15 INR-07

/055 W

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R 111041Z FEB 76

FM AMEMBASSY DAMASCUS

TO SECSTATE WASHDC 6236

USDOC WASHDC

AMEMBASSY JIDDA

AMEMBASSY ROME

INFO AMEMBASSY ATHENS

AMEMBASSY CAIRO

AMEMBASSY BEIRUT

UNCLAS DAMASCUS 0766

ATHENS FOR RTDO: CAIRO FOR DUSEX HAMMOND

E.O. 11652: N/A

TAGS: BEXP, SY

SUBJECT: DAMASCUS INTERNATIONAL FAIR (CPR) JULY 21-AUGUST 20,  
1976, USE OF DOMES

REF: A. STATE 31631 (NOTAL), B. JIDDA 649,1-64-7 FQN

C. DAMASCUS 540 (NOTAL)

1. EMBASSY APPRECIATES RECEIPT INITIAL DATA (REF. A) ON  
USE OF 1,000 SQ. M. GEODESIC OR AIR SUSPENSION DOME FOR U.S.  
PAVILION AT SUBJECT FAIR. JIDDA REQUESTED TO HAVE IRVAN REP SUPPLY  
ANSWER VIA EMBASSY CABLE TO QUESTIONS ASKED BELOW. USDCO REQUESTED  
TO REFINE DATA CONTAINED REF. A. WE NEED TO MAKE CONTRACT  
COMMITMENT BY MID-MARCH ON DOME AND THEREFORE NEED FURTHER INFO  
IMMEDIATELY IN ORDER TO ARRANGE BUYER FOR DOME AFTER FAIR AMONG  
SEVERAL SERIOUSLY INTERESTED SYRIAN PARTIES. END SUMMARY.

2. THIS MESSAGE ASKS FURTHER QUESTIONS ON UTILIZATION OF DOME  
AT FAIR. SEPTTEL WILL RESPOND TO OTHER QUESTIONS, PARTICULARLY  
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FINANCIAL RESTRAINTS, SET FORTH IN REF. A.

3. WE STILL BELIEVE USE OF DOME - GEODESIC OR AIR SUSPENSION - FOR U.S. PAVILION IN JULY 25 - AUGUST 20, 1976 DAMASCUS INTERNATIONAL FAIR IS IDEAL BUDGETARY, SPACE AND ESTHETIC SOLUTION TO PROBLEMS WE FACT IN ATTEMPTING TO AVOID BARN USING HANGER PAVILION WE USED IN 1975, AND AGAIN OFFERED BY FAIR AUTHORITY TO US THIS YEAR. SEVERAL SYRIAN BUYERS, INCLUDING FAIR AUTHORITY, ARE SERIOUSLY INTERESTED IN BUYING DOME AFTER FAIR, PARTICULARLY WITH PANARAB GAMES OPENING IN DAMASCUS OCT. 1, 1976.

4. REFS A AND B SHED MUCH LIGHT ON DOME POSSIBILITIES. REF. A DISCUSSES COMPLETE 1,000 SQ. M. AIR STRUCTURE FROM IRVIN INDUSTRIES (IS THIS IRVAN INDUSTRIES, INC. OF REF. B?), 555 S. BROADWAY, POBOX 989, LEXINGTON, KY. SPECIFICATIONS AND PRICES INDICATED IN REF. A SUMMARIZED BELOW WITH FURTHER QUESTIONS WE NEED ANSWERED VIA COMPANY OR CO. REP MARWAN BARQ, AGENT/REP OF IRVAN IN JIDDA (REF. B). WOULD BE MOST HELPFUL IF BARQ COULD VISIT DAMASCUS.

A. TIMING. TIME FRAME OF 13 TO 15 WEEKS FOR MANUFACTURE/ SHIPPING AND COMPLETION ON SITE (REF. B) PROVIDES GOOD OPPORTUNITY TO PLAN FOR DOME IN DAMASCUS, E.E., COMPLETION OF DOME BY JUNE 25 (ONE MONTH PRIOR TO FAIR OPENING) AND BACKING UP 15 WEEKS WOULD MEAN NECESSITY FOR FIRM CONTRACT FOR DOME BY MARCH 12 (ONE MONTH FROM NOW). POSSIBLE FASTER DELIVERY TIME TO DAMASCUS AS COMPARED TO RIYADH, AND SMALLER 1,000 SQ.M. AS OPPOSED TO 2,350 SQ.M. DOME FOR RIYADH, SHOULD ALSO BE CONSIDERED. USDOC/JIDDA PLEASE COMMENT ON TIMING.

B. COST. WE NOTE \$400.00 SQ.M. COST FOR DELIVERY/ ERECTION AIR SUSPENSION STRUCTURE OF 2,350 SQ.M., INCLUDING PAD AND AIR CONDITIONING, AT COE SITE IN RIYADH. REF.A DESCRIBES IRVAN'S 1,000 SQ. M. COMPLETE AIR SUSPENSION STRUCTURE, INCLUDING: 4 REVOLVING DOORS (USDOC: ARE THESE ALL ON ONE SIDE; WE WOULD PREFER TWO ON EACH SIDE TO FACILITATE CROWD FLOW THROUGH PAVILION, UP TO 20,000 PER DAY); 2 EMERGENCY EXITS, 1-AIR LOCK, 3MX3MX7.2M (USDOC: HOW IS THIS AIR LOCK POSITIONED? IN FRONT OF REVOLVING DOORS, OR SEPARATE FROM REVOLVING DOORS IN ORDER ALLOW EQUIPMENT UNCLASSIFIED

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ENTRANCE/EXIT FOR EQUIPMENT UP TO SIZE OF BULLDOZER OR GM IMPALA? ARE MEASUREMENTS NOTED HEIGHT, DEPTH AND WIDTH?); 2-25 TON AIR CONDITIONERS (USDOC AND JIDDA: CAN AIR SUSPENSION PUMP BE SEPARATE UNIT AS IT MIGHT BE POSSIBLE TO GET COMPANY PARTICIPANT TO DONATE/LOAN AND LATE SELL AIR CONDITIONING UNIT, THEREBY SAVING ON OVERALL DOME COST? CONFIRM TOTAL OF 50 TONS ADEQUATE FOR DAMASCUS AUG MAX TEMP 42 C; NOTE ALSO SUMMER AFTER-NOON WINDS UP TO EST'D 20 MPH); 4-INTERIOR DOUBLE-LIGHT POLES

(2-1000 W.EA.); SHIP. WT. APPROX 35,000 LBS, CONTAINER SHIPMENT 40FTX8FTX8FT (SUCH CONTAINER CAN BE HANDLED AT TARTOUS OR LATAKIA AND TRANSPORT COS IN DAMASCUS CAN HANDLE MOVEMENT TO DAMASCUS AND RETURN OF CONTAINER - PRESUMABLY SHIPPING LINE'S PROPERTY-TO PORT (ROME: WOULD IT ENTAIL LESS DELAYS DUE TO TARTOUS/LATAKIA PORT CONGESTION TO TRANSHIP IN ITALY, SAY AT TRIESTE, AND TRUCK FROM THERE TO DAMASCUS?); PRICE DEL'D TO EAST USA PORT \$85,000, OPTIONAL TEFLON-COATED FABRIC \$7,500 ADDITIONAL (USDOC AND JIDDA: WHAT COSTS CAN BE SAVED BY SEPARATING OUT AIR CONDITIONING UNITS, LIGHT POLES - THEY COULD BE DONE LOCALLY; IS 36.6 METER DIAM. CONCRETE SLAB, CIRCULAR FOOTING, ENTRY PADS TOTALING APPROX. 167 CU. MTRS INCLUDED IN PRICE NOTED ABOVE? WHAT IS CU.M. COST AS LOCAL CONTRACTOR MAY BE ABLE TO DO AT LESS COST; CAN LOCAL LABOR DO PAD, ETC. WORK OR ARE THERE CLOSE TOLERANCE PROBLEMS? IS IRECTION SUPERVISER, PARA. 4 REF. A, ABSOLUTELY REQUIRED FROM FACTORY AT \$150/DAY PLUS ALL EXPENSES, INCLUDING TRANS-PORT?); ULTIMATE TOTAL DOME COST - EITHER GEODESIC OR AIR SUS-PENSION - ESTIMATED AT \$100,000, PER REF. A.

C. GEODESIC DOME, TWICE-USED STRUCTURAL ELEMENTS AND NEW FABRIC, AVAILABLE FROM CHARTER-SPHERE, INC., RALEIGH, NO. CAROLINA; (USDOC ALSO PLEASE COMMENT ON TIMING AS DESCRIBED ABOVE AND POTENTIAL LOCAL SAVINGS ON PAD CONSTRUCTION; NO AIR CONDITIONERS MENTIONED - IS THIS EXTRA COST FOR GEODESIC DOME DESCRIPTION IN REF. A?)

D. USED GEODESIC DOME POSSIBLY AVAILABLE FROM ROME DISPLAY CONTRACTOR, EZIO CARLI, VIA ERMETE ZACCONI, 41, ROME, ITALY, 00128; TEL. 648-0102 OR 648-1709; DOME PURCHASED FROM USIA ROME: PLEASE CALL CARLI AND CABLE US RE AVAILABILITY OF THIS DOME AND AS COMPLETE DATA AS POSSIBLE AS INDICATED ABOVE: DETAILED COST BREAKDOWN, SAVINGS POSSIBLE, SHIPPING TIME AND UNCLASSIFIED

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MEANS AND COST VIA ROAD OR SEA, AND OTHER ASPECTS NOTED ABOVE.  
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